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## Norwalk payroll firm BPS merges

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NORWALK

By MICHAEL BROWN

Hour Staff Writer

A Norwalk benefit planning firm will merge with a Pennsylvania-based payroll firm to form one of the largest services in Fairfield County.

Benefit Planning Services, LLC, an employee benefits firm based in Norwalk, is merging with Net Pay Payroll Services, LLC, a national payroll service company based in Harrisburg, Pa.

BPS is one of the largest benefit planning firms in Fairfield County providing services to around 300 clients. NPP, a piece-rate payroll provider, serves 500 clients regionally and nationally. BPS and NPP will join forces to provide their combined 800 clients with a more comprehensive service, said Ruben Nogueira co-partner at BPS.

The benefit planning services of BPS will now be combined with payroll benefits that NPP offers, said Nogueira.

"We always take the approach that we want to raise the value of our services to help the client," Nogueira said.

With the merger, BPS will be able to provide a wider range of services while expanding its client base. Currently BPS provides services to local businesses like The Hour Publishing Co., the Diocese of Bridgeport, Patriot National Bank and the Norwalk Chamber of Commerce.

"We're both trying to do the same thing, expand our services," said Michael Sutton, co-partner at BPS.

BPS can print checks on site, provide discounts to clients going paperless with direct deposit and offer an exclusive paycard debit program for people with bad credit and without a bank account, among other services that were once unavailable.

"That's the reason we like them (Net Pay Payroll) so much, is that we both have a similar philosophy on customer service," said Sutton, adding, "we make it (our services) short and simple, whether it's for you, your family or your business."

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